

# **Medulo** Forum

### For the latest in red meat R&D

## Near-Real-Time Pasture Monitoring For Every Producer

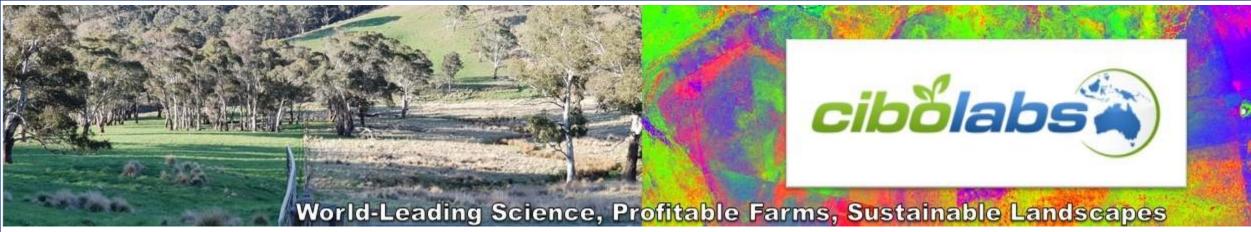
Nation to paddock in a couple of "clicks"

Phil Tickle

Cibo Labs

Email: ptickle@cibolabs.com.au





Cibo Labs is bringing new and more effective approaches to the monitoring and management of Australia's grazing lands.

Our goal is to underpin more profitable farms and more sustainable landscapes.

- How many kg of available pasture do I have per paddock?
- How many grazing days do I have ahead of me with no rain?
- What are my ground cover levels, and how do they compare to last month?
- How is my land condition tracking relative to regional benchmarks?

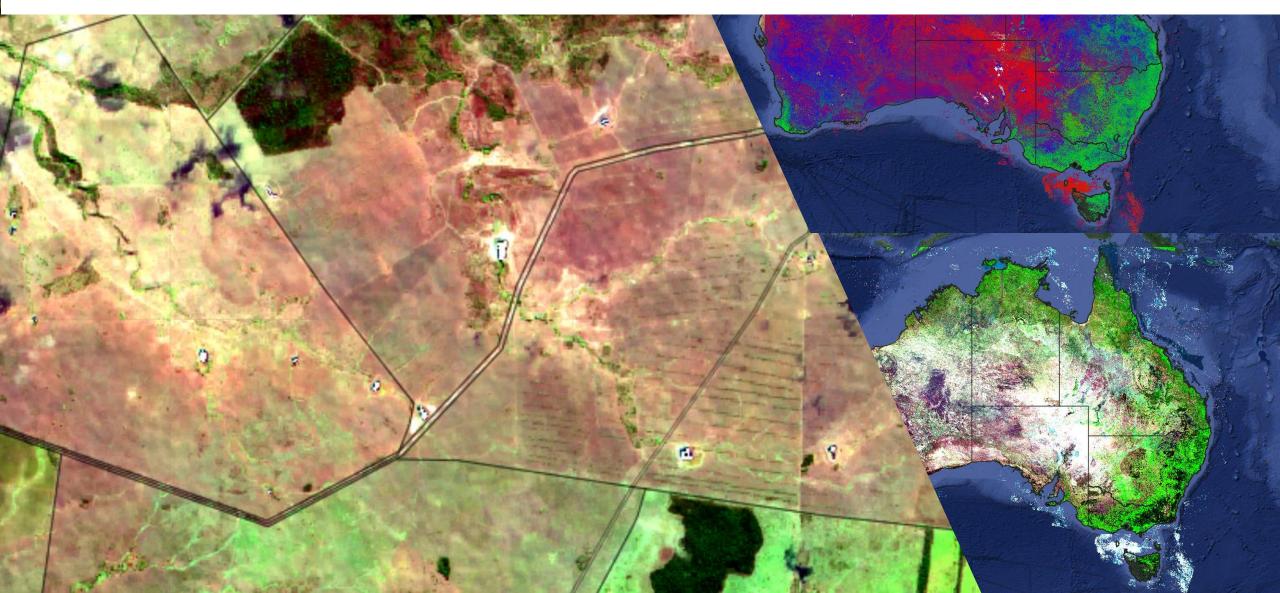
Creating the environment for a producer to bring together information on productivity, profitability and natural capital at paddock or property scales every week or month for a fraction of current costs.

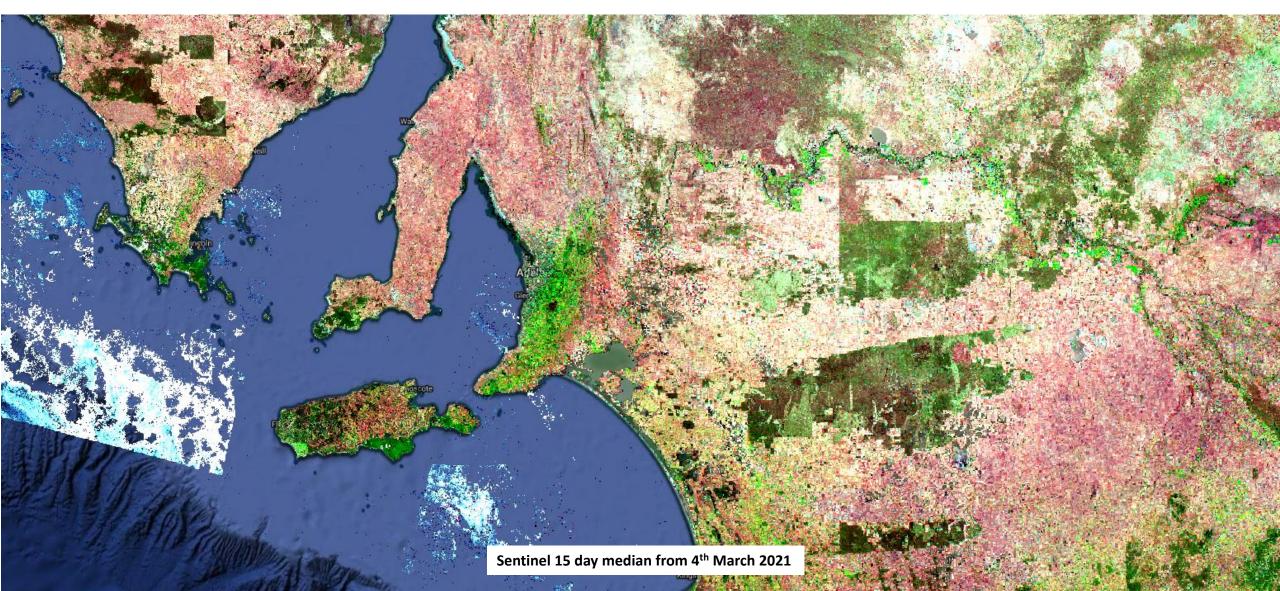
Collaborating with other specialist service providers to deliver seamless information to producers

40 million hectares and counting per week.



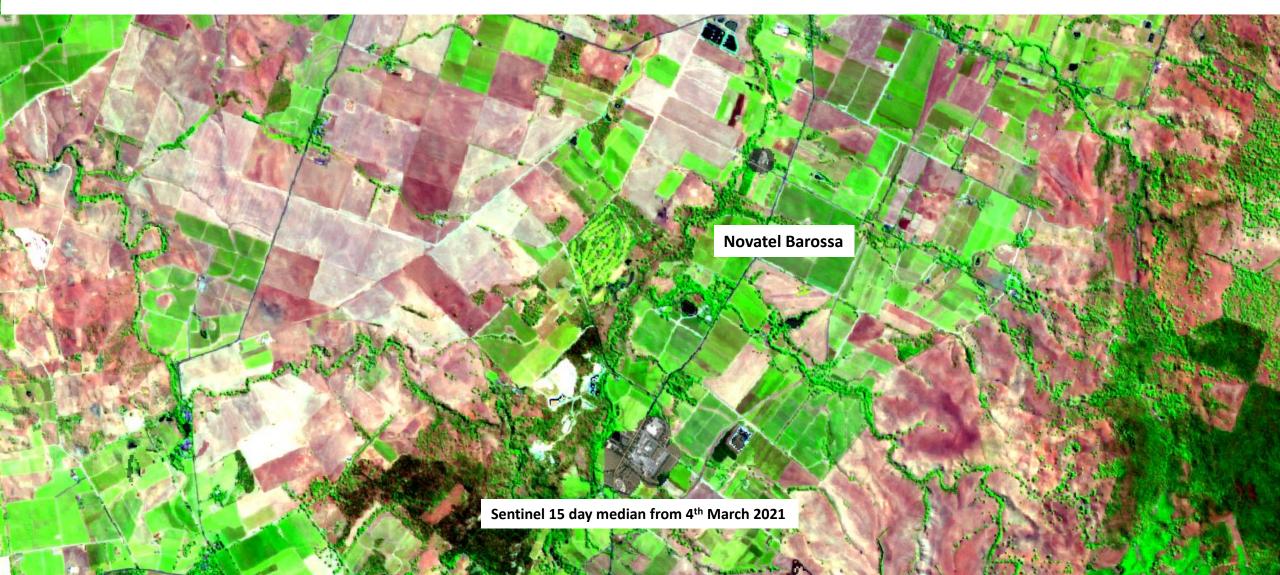
Helping make decisions less complicated, more profitable, lower risk and more sustainable

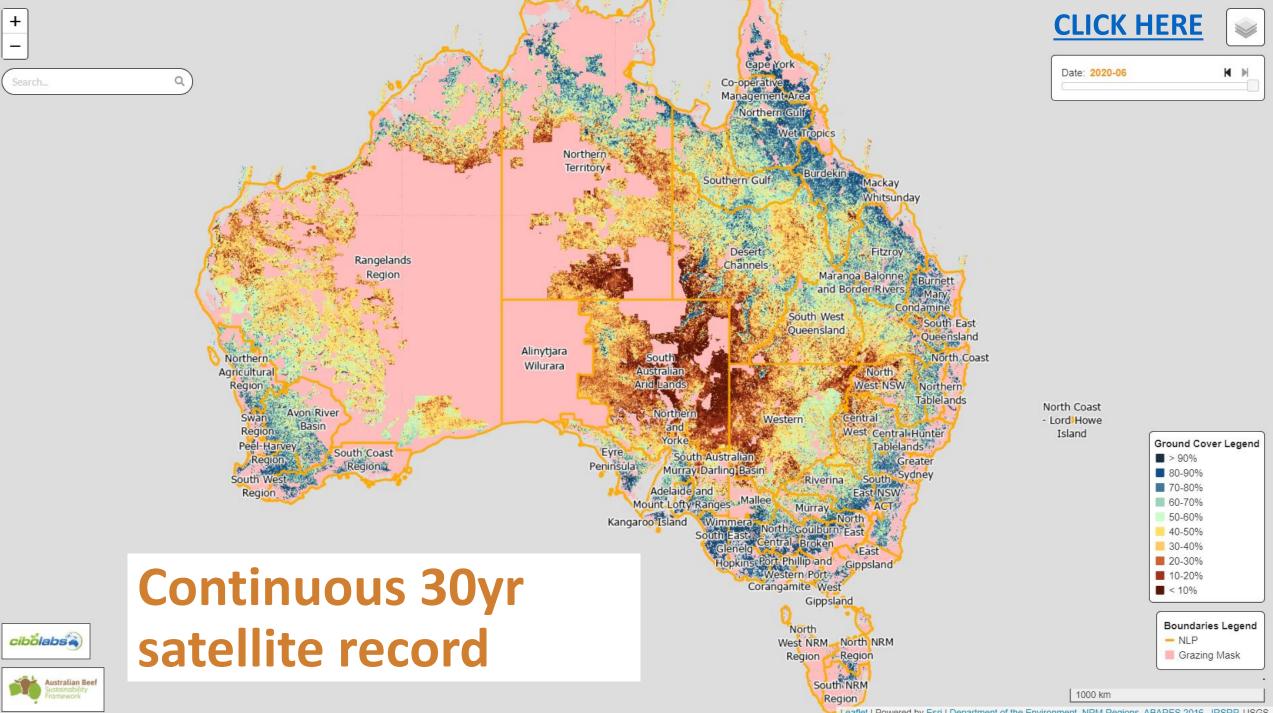




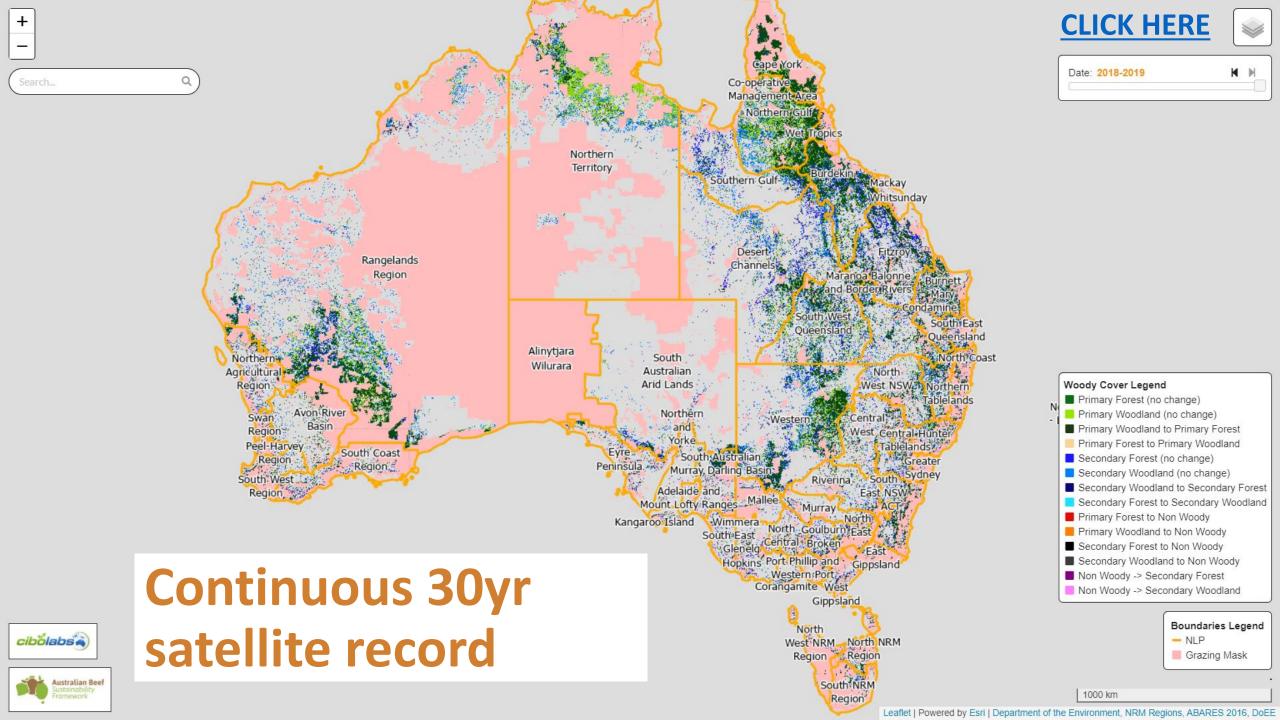
Sentinel 15 day median from 4<sup>th</sup> March 2021

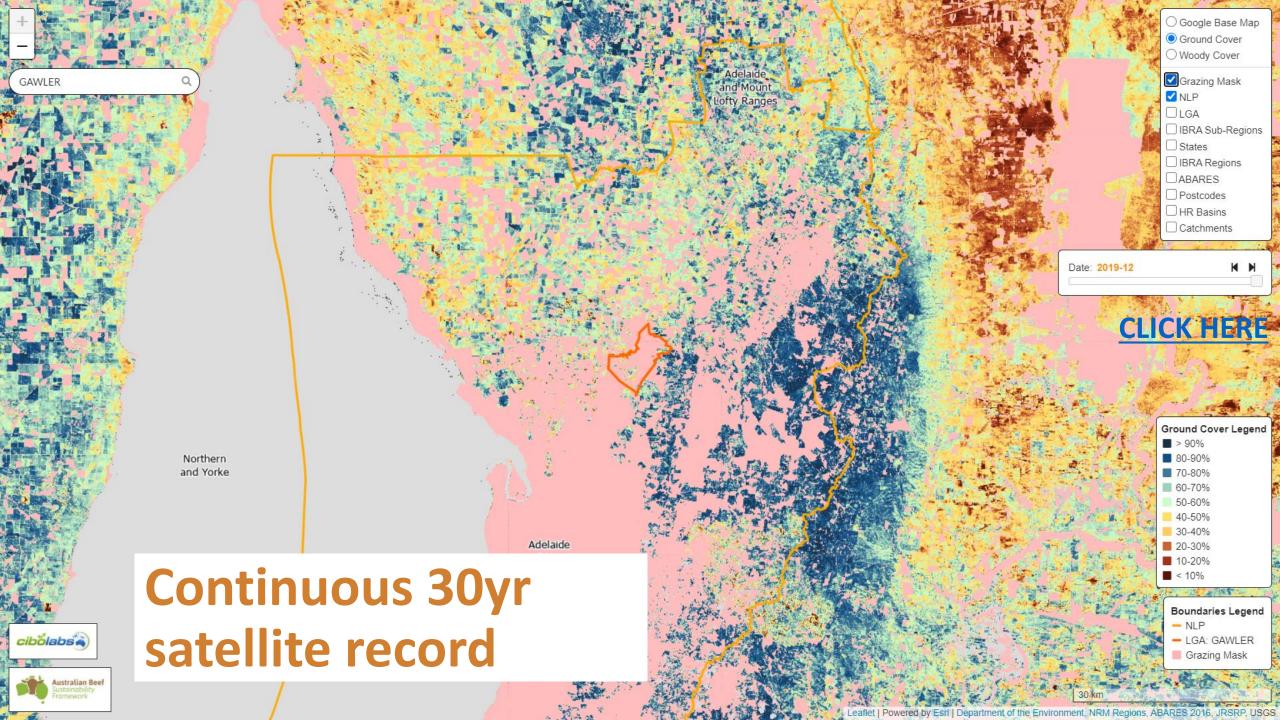


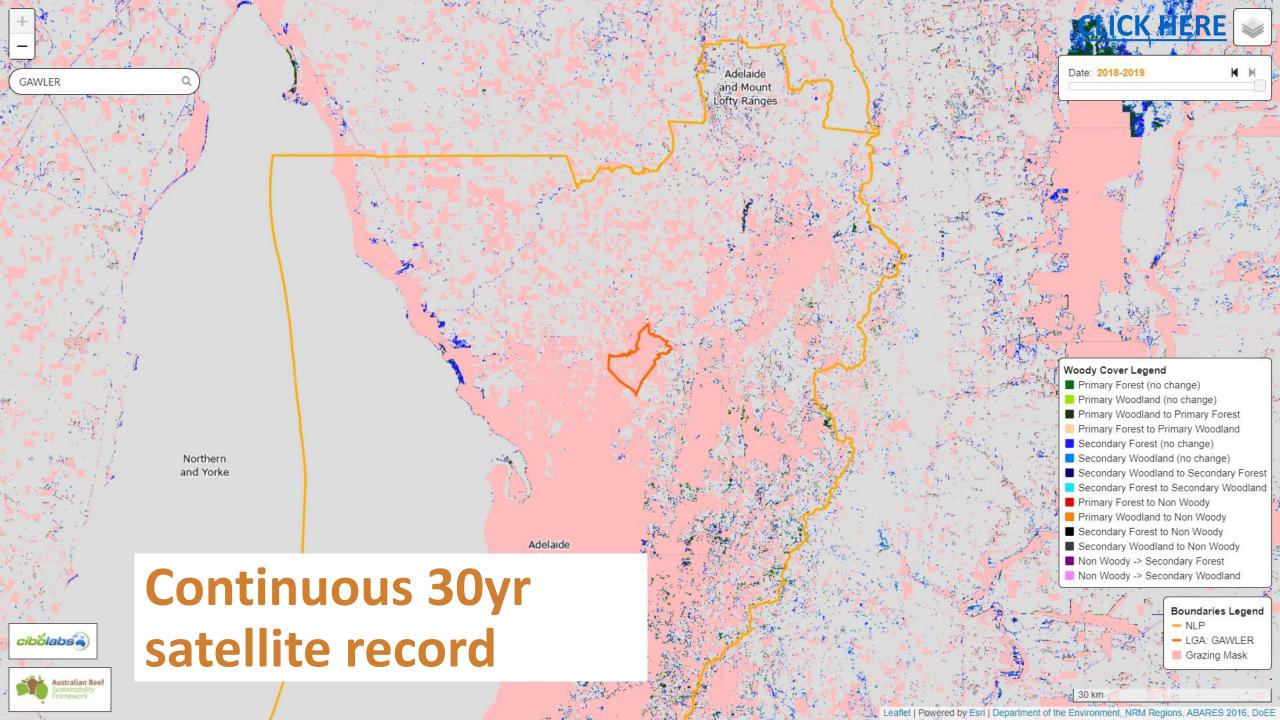




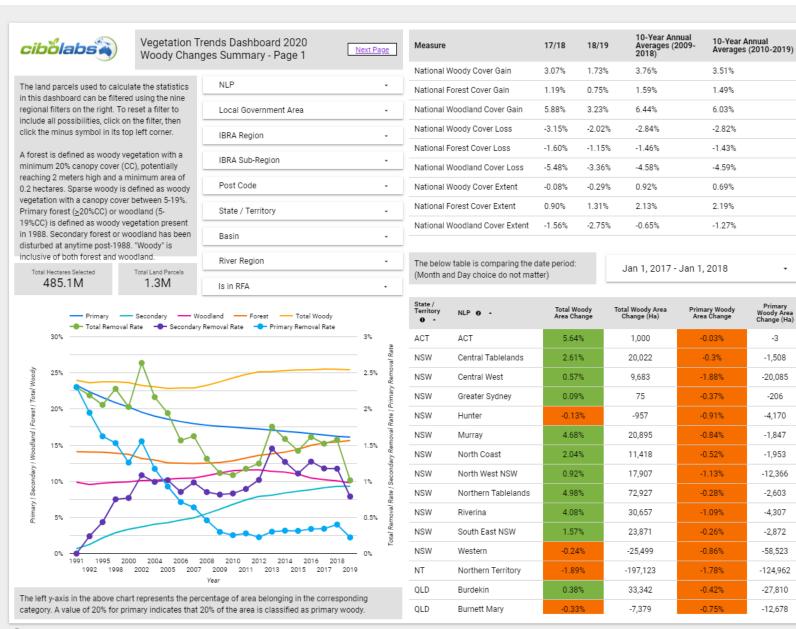
Leaflet | Powered by Esri | Department of the Environment, NRM Regions, ABARES 2016, JRSRP, USGS







Vegetation Trends Dashboard: 2020 V1 < Woody Changes Summary (Page 1 of 8) >



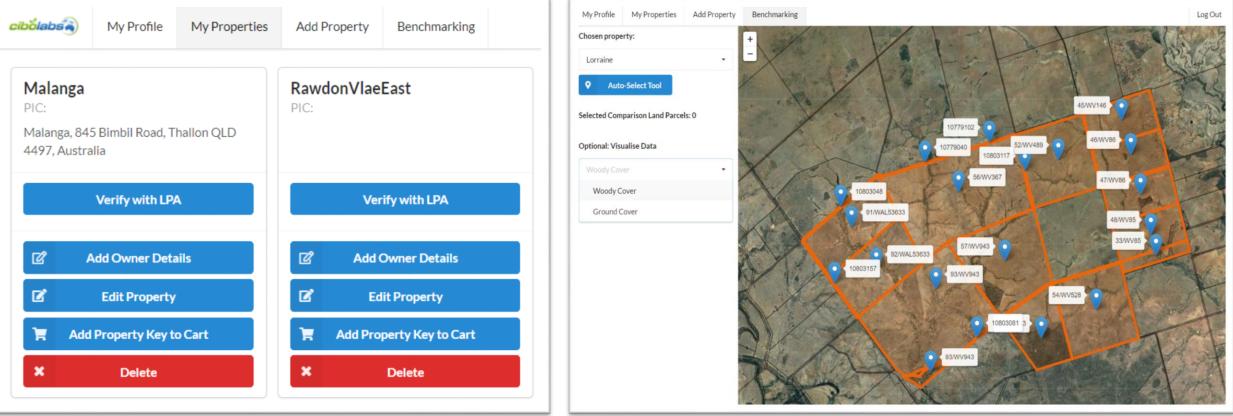
### **CLICK HERE**

2+ Share

Data summarised or stored for every land parcel >1ha Dominant land use to identify parcels with potential to be grazed

O Data Last Updated: 3/4/2021 3:19:58 PM Privacy Policy

# MyFarmKey – A Verifiable Digital Record for every Farm

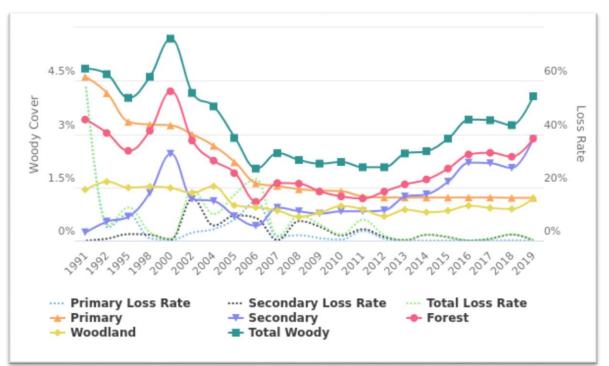


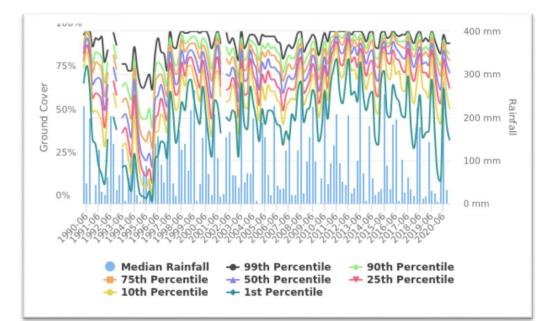
Personal, business, front-gate address, land parcels boundaries, land title and LPA credentials integrated into single, verified digital record

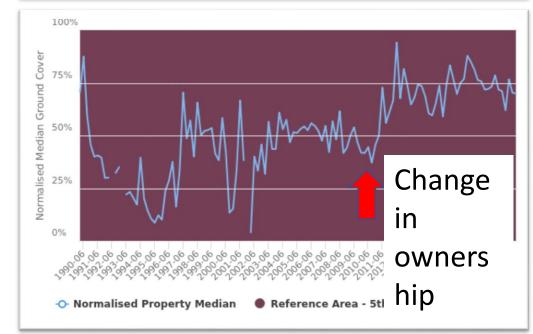
Solves the PIC Register problem and deliveres immediate value to the producer.

www.cibolabs.com.au/myfarmkey

## MyFarmKey – 30 years of satellite data products and auditable reports in a few minutes



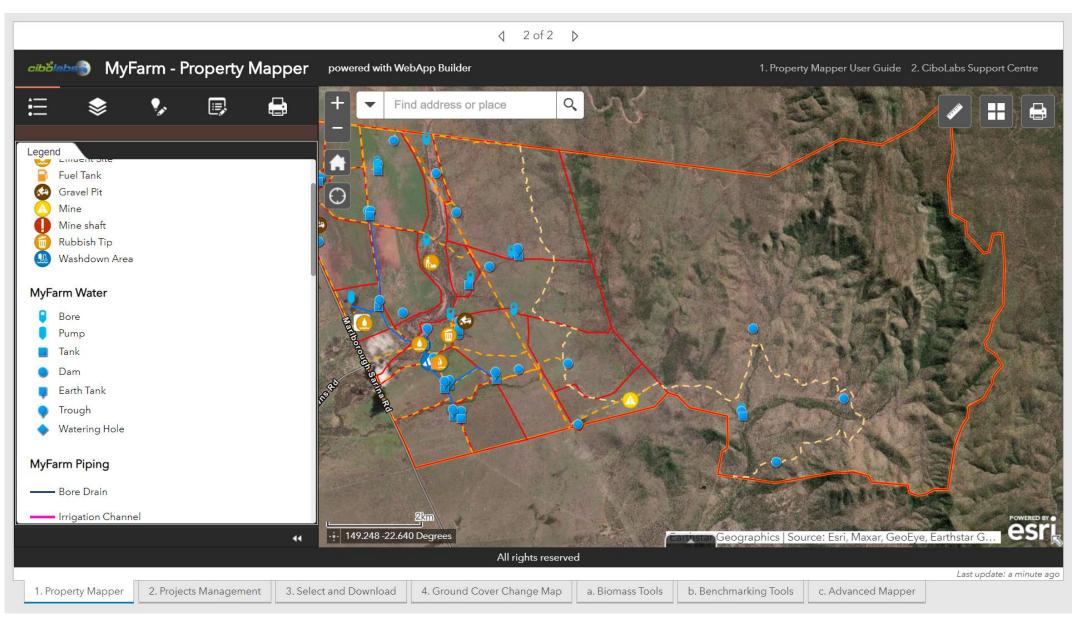




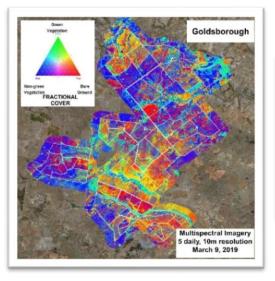
#### www.cibolabs.com.au/myfarmkey

## MyFarm Mapper

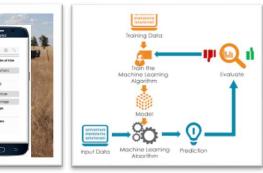
Lack of consistent, high quality farm mapping is a major barrier to technology adoption and system integration

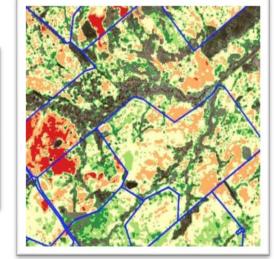


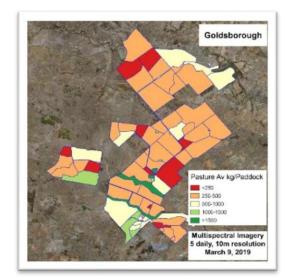
## **Integrated Pasture Assessment and Prediction**









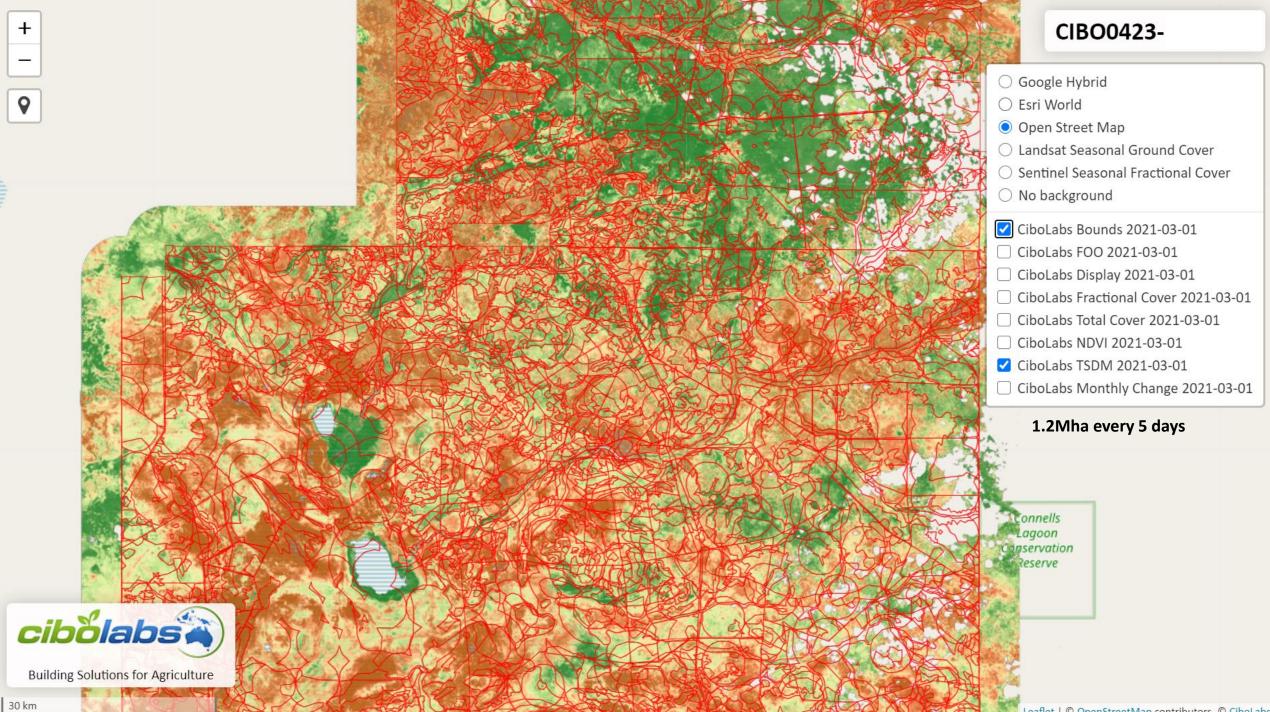


Time-series satellite imagery scout maps to optimise field pasture assessments Directed in-paddock sampling. Detailed pasture yield assessments. Dedicated data collection Apps 5 daily time-series satellite data. Machine Learning based on field data. A "living laboratory" based on producer and Cibo data.

Estimates of pasture biomass for every paddock every 5-15 days. <u>No "black boxes"</u>

Estimates of Feed on Offer for every paddock, property and the company every 5,15-30 days

Objective, repeatable, extendable, defendable...doable, time-saving, cost-effective



#### CIBO1185-

7,000ha every 5 days

9



1 km

Building Solutions for Agriculture

#### $\bigcirc$ Google Hybrid

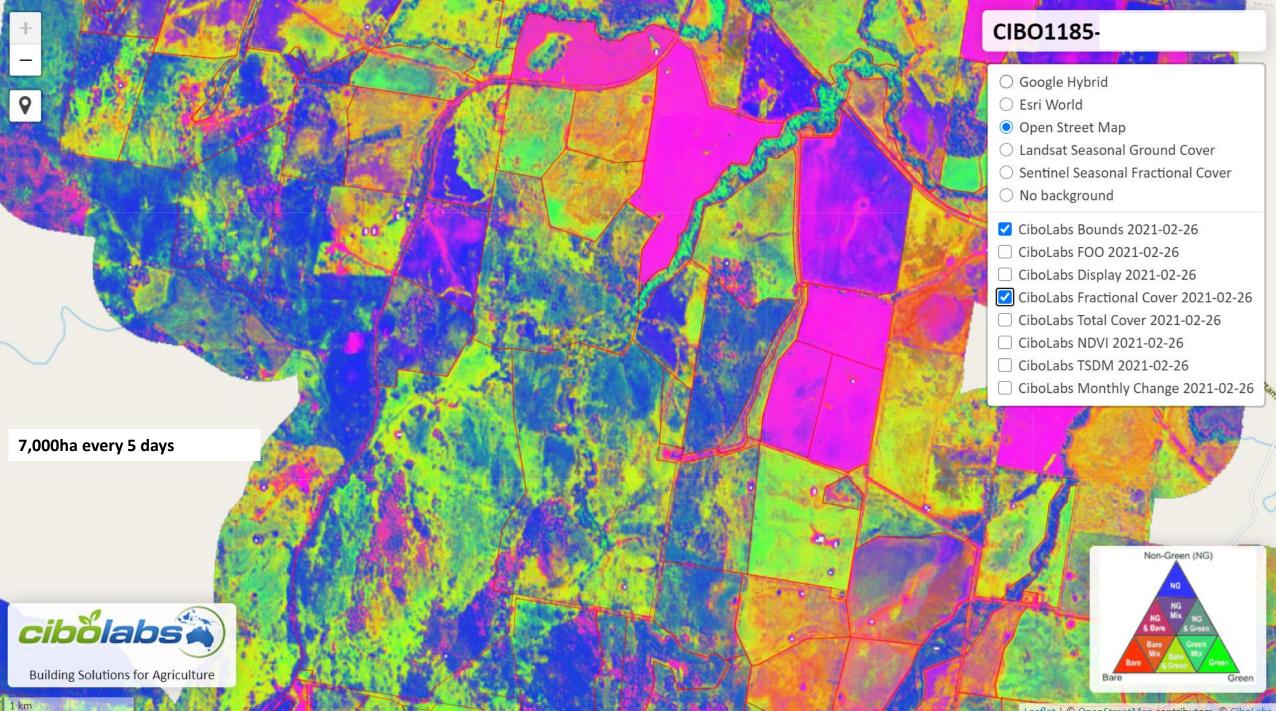
- $\bigcirc$  Esri World
- Open Street Map
- $\bigcirc\,$  Landsat Seasonal Ground Cover
- $\bigcirc$  Sentinel Seasonal Fractional Cover
- $\bigcirc$  No background

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- CiboLabs Bounds 2021-02-26
- CiboLabs FOO 2021-02-26
- CiboLabs Display 2021-02-26
- CiboLabs Fractional Cover 2021-02-26
- CiboLabs Total Cover 2021-02-26
- CiboLabs NDVI 2021-02-26
- CiboLabs TSDM 2021-02-26
- CiboLabs Monthly Change 2021-02-26

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#### CIBO1185-

 $\bigcirc$  Google Hybrid

🔿 Esri World

Open Street Map

 $\bigcirc$  Landsat Seasonal Ground Cover

 $\bigcirc$  Sentinel Seasonal Fractional Cover

 $\bigcirc$  No background

-

CiboLabs Bounds 2021-02-26

CiboLabs FOO 2021-02-26

CiboLabs Display 2021-02-26

CiboLabs Fractional Cover 2021-02-26

✓ CiboLabs Total Cover 2021-02-26

CiboLabs NDVI 2021-02-26

CiboLabs TSDM 2021-02-26

CiboLabs Monthly Change 2021-02-26

Total Cover > 90% 80 - 90 70 - 80 60 - 70 50 - 60 40 - 50 30 - 40 20 - 30 10 - 20 < 10%

Leaflet | © OpenStreetMap contributors, © CiboLabs

7,000ha every 5 days

11



9

#### 7,000ha every 5 days

+

0



1 km

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NDVI is not a robust predictor of biomass outside peak growth 2

#### CIBO1185-

 $\bigcirc$  Google Hybrid

 $\bigcirc$  Esri World

Open Street Map

 $\bigcirc$  Landsat Seasonal Ground Cover

○ Sentinel Seasonal Fractional Cover

 $\bigcirc$  No background

CiboLabs Bounds 2021-02-26

CiboLabs FOO 2021-02-26

CiboLabs Display 2021-02-26

CiboLabs Fractional Cover 2021-02-26

CiboLabs Total Cover 2021-02-26

CiboLabs NDVI 2021-02-26

CiboLabs TSDM 2021-02-26

CiboLabs Monthly Change 2021-02-26

NDVI Water Bare Low Medium High Very High

#### 7,000ha every 5 days

0



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1 km

### CIBO1185-

 $\bigcirc$  Google Hybrid

 $\bigcirc$  Esri World

Open Street Map

 $\bigcirc$  Landsat Seasonal Ground Cover

 $\bigcirc$  Sentinel Seasonal Fractional Cover

 $\bigcirc$  No background

CiboLabs Bounds 2021-02-26

CiboLabs FOO 2021-02-26

CiboLabs Display 2021-02-26

CiboLabs Fractional Cover 2021-02-26

CiboLabs Total Cover 2021-02-26

CiboLabs NDVI 2021-02-26

CiboLabs TSDM 2021-02-26

CiboLabs Monthly Change 2021-02-26

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TSDM Low

High

Medium

#### CIBO1185-

7,000ha every 5 days

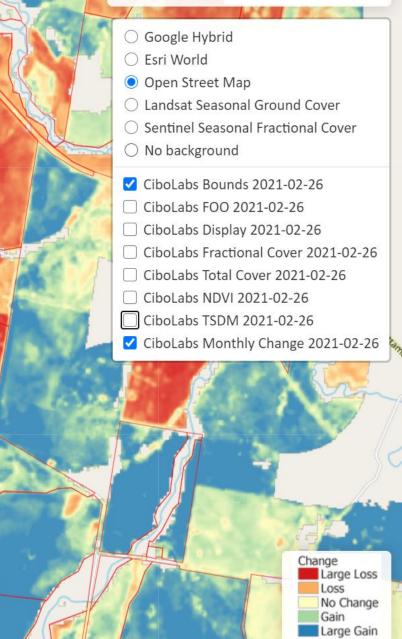
+

0



1 km

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### **3<sup>rd</sup> Party System integration.** "Live FOO" to Agriwebb



| Gates are open  |  |                                    |
|---|--|------------------------------------|
|   | 47, C46, C52, C51, E15, E19, E20, E5             | <u>View all connecting gates</u> ~ |
| TATE  | ТҮРЕ   |                                    |
| Grazing   | Natural grasses                                  |                                    |
| TOTAL HEAD  | TOTAL LSU  | STOCKING RATE                      |
| 22<br>1538 across 15 paddocks   | <b>28.6</b><br>1,544.6 LSU across 15<br>paddocks | 0.1 LSU / ha                       |
| FEED ON OFFER   | GRAZING DAYS REMAINING                           | PASTURE GROWTH RATE                |
| <b>1,614.4 kg DM / ha</b><br>1,559.1 kg DM / ha across 15<br>paddocks | 100+ across 15 paddocks                          | No records                         |
| ARABLE OR GRAZABLE AREA   | TOTAL AREA                                       | WITHHOLDING PERIOD                 |
| 1,559.3 ha  | 1,559.3 ha                                       | Not within withholding             |
| 22,344.4 ha across 15<br>paddocks                                     | 22,344.4 ha across 15<br>paddocks                |                                    |

| Heifers<br>Brahman - 19 mo     | View Details   |
|--------------------------------|----------------|
| AOB SIZE                       | AVERAGE LSU    |
| 1516                           | 1              |
| VERAGE WEIGHT                  | SCORE<br>N/A   |
| SI                             | WHP            |
| None                           | None           |
| Herd Bulls<br>Brahman - 3 year | s 4 months old |
| 4OB SIZE                       | AVERAGE LSU    |
| 2                              | 1.3            |

X

#### Mooramong

TSDM: 2895 kg/ha Food on offer: 1249 tonnes DM Date: 2020-05-24 Valid data: 100% of paddock

### CIBO1142 ...,.....

- Google Hybrid
- Open Street Map
- Landsat Seasonal Ground Cover
- Sentinel Seasonal Fractional Cover
- No background
- CiboLabs Bounds 2020-05-24
- CiboLabs FOO 2020-05-24
- CiboLabs Display 2020-05-24
- CiboLabs Fractional Cover 2020-05-24
- CiboLabs NDVI 2020-05-24
- CiboLabs TSDM 2020-05-24
- CiboLabs Monthly Change 2020-05-24

|   |           |                      |                |                        | _ |
|---|-----------|----------------------|----------------|------------------------|---|
|   | Paddock   | Landtype             | Hectares       | TSDM20200524           | 1 |
| - | Mooramong | Hard gidgee          | 2722           | 1655                   |   |
|   | Mooramong | Jump-ups             | 1302           | 2805                   |   |
| 1 | Mooramong | Open alluvial plains | 1774           | 1928                   | / |
|   | Mooramong | Open downs           | 2050           | 2356                   |   |
| J | Mooramong | Pebbly downs         | 430            | 1991                   |   |
|   |           | PADDOCK LEVEL        | 8278           | 2128                   |   |
|   | MAS       | R A                  | Leaflet   © 20 | 18 Google, DigitalGlob | e |



**Building Solutions for Agriculture** 

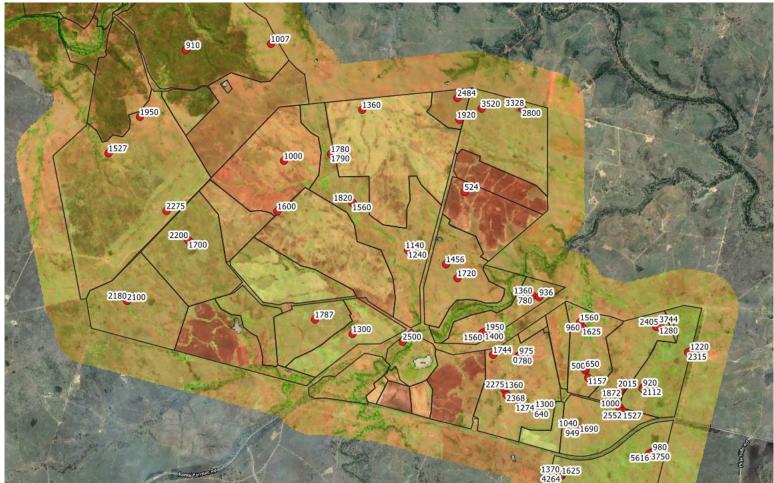
The second se

### Intensive and extensive field data collection by Cibo Labs and producers to calibrate and validate predictions





|                          |              | 10.00       |   |                      |  |       |      |          |      |         |         |            |       | -      |         |            |     |      | 44                     | 144            |                            |                                  |                   |
|--------------------------|--------------|-------------|---|----------------------|--|-------|------|----------|------|---------|---------|------------|-------|--------|---------|------------|-----|------|------------------------|----------------|----------------------------|----------------------------------|-------------------|
| Paddent.                 |              |             | Station and in N  | Squide coulor blairs | op Passestings a   |       |      | ambeil . |      | and all |         | -          | -     | -      | intel . | quality in | 164 |      |                        |                | Shindhal scatter           | Rightlin, makes Specimul         | Special .         |
|                          | -24.64950    | 141-0147    |   |                      | STATUS INC. LINESA.  | - 646 |      | 264      | 242  |         | 4       |            |       |        |         |            |     |      |                        | 10110000       |                            | 414                              |                   |
|                          | deserve      | AND MINING  | 202043463   | P (1998)             | NUMBER OF THE OWNER.   | 1995  | 1    | 104      |      |         | 5       |            |       |        |         |            |     |      | 10.540100              | 10.100         | 10,70000047                | 112000079                        |                   |
| Parantine<br>Science and | -11.555590   | UNITED IN   | 10.00041  | # 900000 2 mm. 1     | Diration of These colored and a  | 250   | 10   | 100      | 20   |         | 10 m    | 1 Mar 19   | 1000  |        | 240     |            |     |      | NMM                    | of a Trible    | 100                        | a mousie Court                   | fairer .          |
| 147                      | 214560       | 101700104   | MUTMOS  |                      | Included Street Line State   | 200   |      |          |      |         |         |            | 100   |        |         | - 2        |     |      | 25.554101              | 10170200       | 147 Initial                | S courses                        |                   |
| name to .                | 2447802      | 10,7464     | 142070800   |                      | DOMASTICS. INCOME.   | 2000  |      |          | 71   |         |         |            | 155   | 1900   | - 10    |            |     |      | 14.44000               | who fillents   | 200 validades              | 8. Desirgues                     |                   |
| Anto real                |              | -8-2014     | 10.40-008   |                      | DOMAS INC.   DOMAS   | 140   | 140  | 100      |      |         |         | 100        | 100   | 108    | 140     |            |     |      | 24.400177              | with Mallin    | CH STREET                  | A Corport material               | and Senate around |
| Distances To             | -21.85+5+075 | HECKING.    | 241   | + 3930664 10km-10    | increase then introduce  | 1350  |      | 298      | 7.6  |         |         | 80         | 1750  | - 181  | 100     |            |     | 101  |                        |                |                            |                                  | ana franciscor o  |
| 0145 WH10                | -26.95119679 | 151750056   | 100   | 4.5503440 (1000.00   | Including Street in Restored as  | .2100 |      | 164      | 100  |         |         | 51         | 1000  | 2781   | 130     |            |     |      | 55320mm                | 101606         |                            | A STORED, Farmer Trappe          |                   |
| Sec. 24.                 |              | 181,7010048 | 181   | 4303044 (2010)       | NAMES AND ADDRESS OF   | 2780  | 60   | - 10     |      |         | a .     | 100        | 1000  | 1280   | - 120   |            |     |      | 88400TW                | 101701702      | 12                         | 4.000000 (Publish The            |                   |
| streptus ket             | -25.6(19.6)  | 10172140    | 247.7487107   |                      | INCOMES THE COURSES  | 1020  | 125  | 2900     | 109  |         | 59      | 60         | 1900  | 100    | 150     |            |     | 478  | 05-007278              | 121,72074      | In Mont                    |                                  | ab Deensied       |
| Sect Vester              | 010450       | 10112010    | 15-20 mail  |                      | donto.a theoritophe.a  | 100   |      | 141      | 200  |         |         | 40<br>20   | 150   | 100    | 119     |            |     |      | 25.54010-<br>25.541144 | the local      | 155.2127878                | K Conservation<br>N Ref. and add |                   |
| And wanted               |              | 101110-001  | 2111020104  |                      | DOMASTING STORES   | 125   |      |          |      |         | · · · · |            | 1190  |        | 100     |            |     |      | 120128                 | WITHOUT .      | the parameter              | 10 2004 000 000                  |                   |
| Brow19 152               | (RATING      | the survey  | The market wat  |                      | DOMA & The USUAL   | 125   |      | 100      | 100  |         |         | -          | 1400  | 227    | 100     | 2 200      |     |      | AArrise                | 10111000       | The surgery                | 2 First the                      | Weight and        |
| Story the re-            |              | 101110-108  | The other land  |                      | COMULA THE LOCOME.   | 200   |      |          |      |         |         |            | 1400  | -      | 117     | 140        |     |      | 28.Argum               | UPI Tamia      | The property               | 5 744-040                        |                   |
| annut state              | of Address   | ini moini   | 141.077100  | A room to            | Includes a Trans. School of a  | 810   |      | 1.0      |      |         |         |            |       |        |         |            |     |      | ob balance             | 101 102/04     | Tell Assert                | 1.100                            |                   |
| and a second second      |              | 1017008     | 100.019733  |                      | COMPANY TRANSPORT  | 1980  | 128  | 2910     | - 18 |         | NR      |            | 1750  | 2000   | 100     |            |     |      | 15 5555.00             | 101.10214      | 10110-0288                 | D. Parlant                       |                   |
| Then Lant Talk           | 4547538      | 1017744     | 1217100921  |                      | Increase they retained a re-   | 1180  | 200  | 3490     | 400  |         |         | 80         | 5200  | 7,271  | 273     |            |     |      | 15-0720-EL             | 12171096       | 140.3403021                | 1. Final Stat                    | Tel um            |
| Lales you to             | di metr      | 10170821    | 241,00001100  |                      | Inclusion these provides at  | 3250  | 200  | 278      |      |         |         | 792        | 1000  | 22701  | 128     |            |     |      | 23.074000              | 101100007      | 140 2782714                | 5 First Amer                     | Owejngten         |
| 201100                   | -01.01402    | 101701088   | 1-12 (166:00)   |                      | COMMON THAT THAT AND A PARTY OF  | 1970  | 1.78 | 1780     | 178  |         |         | - 10       | 9000  | 1811   | \$10    |            |     |      | 23.574082              | 101 10000      | FEE ITYLINE                | 5.84.010.010                     |                   |
| Lates 10x fe             |              | 101703278   | 100-010-010   |                      | A MARKED AND A MARKED  | 400   |      | 100      | 100  |         |         | 100        | 1800  | 100    | 302     |            |     |      | (2-1110)<br>(3-1120)   | 101 10070      | 111 Dependent              | A Parent strength                |                   |
| Later risks              | 2 0101108    | 181,78171   | 1017062308  |                      | Index Section 15   | 3000  | 300  | 800      | 100  |         |         | 80         | 3000  | 198    | 200     |            |     |      | 25-provine             | 181 19270      | 141479324                  | 3. Familiary a                   |                   |
| Barry pair in            |              | 10110704    | 1312786775  |                      | COLUMN & THE COURSES   | 2000  |      | 100      | 202  |         |         | 100        | 1750  | 100    | 280     |            |     |      | 10.00215               | 011250×        | 125 AND 122                | 1 Permittee                      | 100.000           |
| Barspity to              | 0147104      | 101102-004  | TRADUCTOR .   |                      | Contra o Chen Dollarda a   | 3400  | 10   | - 20     | 100  |         |         | 10         | 100   | - 100  | 100     |            |     |      | 11.000                 | 101100-00      | ALC: NO. OF TAXABLE PARTY. | 1. Parent States                 |                   |
| Radout or high           |              | an term     | 147.402811  |                      | Includes of Trans. Science Balls, or   | 1122  |      | - 12     |      |         |         |            | 100   | - 200  | 120     |            |     |      | 10.000                 | 101100-00      | 10.277873                  | 1. Parate                        |                   |
| Three suburis            |              | 10.001      | And address of the  |                      | Internal Concession.   | .420  |      | 10       | 100  |         |         | 10         | 102   | 100    |         |            |     |      | 23.872778              | 10175238       | the events.                | A Quinterne                      | · Advert          |
| interesting they         | 10.000       | int result  | 141 CTURE   |                      | Included a Viscourie of  | 1320  |      | 100      |      |         |         | -          | iane. |        | . 505   |            |     |      | NA SATRON              | Con Concision  | Lat. come                  | d formation                      |                   |
| Contract on the          |              | 1011110010  | 140 married   |                      | Distant Street Street and  | 400   | 100  | - 10     |      |         |         | -          | 1300  | 10.00  | 100     | 0          |     | 10   |                        | Inter Visionia | 181-200702                 | 1. Baseline' root                | -                 |
| 1000                     | 31.82.008    | 10175676    | this receiption   |                      | Contractory of Contra | 1830  | 210  |          | 4.0  |         | 16 I    | 100        | 180   | 2654   | 14      | i          |     | 104  | 28.87561               | -              | ADD BT DESCRIPTION         | A Farmer stranger                | -                 |
| Factorarge               | JL FTIME     | 101.754741  | 10.00100  | \$ 100 k             | INCOMES A TYPE OF THE REAL OF  | 300   | 300  | 2286     | 15.6 |         |         | 100        | 1832  | - 1002 | 100     |            |     |      | 24.879684              | Idi Nation     | 128-630368                 | 8 /where grave                   |                   |
| Parata visita            | _21 Chick    | 18170361    | 1210-0406   | 61000                | DOMANTON DISCOURSE   | 030   |      | - 40     | - 26 |         |         | 100        | -900  | 842    | 40      |            |     |      | 24.8010                | 10174400       | 185.1864221                | # Darseline                      | Patron            |
| Parts were               |              | 011709864   | 127.2489007   |                      | INCOME A CONCUMPTION OF  | 4532  | 108  | 108      | 08   |         |         | 100        | 655   | 100    | 140     |            |     |      | 25.812810              | 1917/00/02     | 151 540408                 | 5. Prest Inapp                   | an leargest       |
| Pagin re                 | -31.50108    | 1012/10181  | 1714768-0   |                      | Ashinti Contrates  | 800   |      | 100      | 10   |         | 10.     | 10         | 1900  | - 199  | 15      | 1 10       |     |      | 38.861248              | 913097         | 175 Section                | 4. Spanging                      |                   |
| 10174                    | 31.05642     | rectweek .  | ADD TO TO THE OWNER   |                      | includes a little company of   | 3600  | 144  | 210      | 100  |         |         | 100        | 1000  | - 200  | 100     |            |     |      | -De ottatur            | 491744534      | 120 2 Children             | A Spargram                       |                   |
| Contaria10               |              | 10170401    | 111.000170  |                      |  | 100   |      | 20       |      |         |         | 70         | 1040  | - 22   | 107     |            |     |      | 12.000                 | 41,753.00      | HAD BETTERN                | 5 Alle states                    | da no basi        |
| Contractor.              | (AMAG)       | 4170804     | 1000000   |                      | Includes at Chass. Information of  | 220   | 100  |          |      |         | ÷ .     | 10         | 1050  |        |         |            |     |      | 24.000m                | 41170-08       | 10, 510,000                | A Coastraine                     |                   |
| Contra Sec.              | 10.000       | 10.70.00    | AND DESCRIPTION OF  |                      | Internal Concession of   | 120   |      | 100      |      |         |         | 2          | 100   | - 22   | 175     |            |     |      | In Addition            | 111100         | the blockst                | 6 dati gana                      | 11.054            |
| Acres and                | 2010         | 1017466     | 114.200814  |                      | Incluins of Films, in Street of other  | +307  | 910  | 400      |      |         | -       |            | 1906  |        |         |            |     |      | 16.64                  | 17174300       | of similar                 | 5.554                            | dan eren          |
| 100                      | MACHINE      | 1011700-00  | real ballant?   |                      | DOMESTIC: NO. OF CO.   | 100   |      | 125      | 100  |         | N. 1    | 100        | 3000  | 100    | - 19    | 1 110      |     | 214  | AAD                    | 1011110-000    | 111 distant                | 5-Front Surger                   |                   |
| in farming in            |              | 151.700101  | 102703408   |                      | DOMASTICS INCOMES  | 1000  |      | 1400     | 410  |         | 14 2    | 10         | 10%   | 1081   | 100     | 6 6        |     |      | 15.559335              | et i ficule.   | NO MINUTE                  | Kanperr                          |                   |
| Wellbertolog in          |              | 491 20041   | 150.04752-14  | A Distance           | inclusion of Print, Scientificant  | 000   | 210  |          | 154  |         | NK 1    | 26         | 1806  | - 100  | 199     | 1 10       |     |      | 14-MT219-              | 10110468       | 100.000-000                | 5 Descriptions                   |                   |
| Horr Aware I             |              | 10150814    | 1227Fater0  | 15004 (1200.0        | NUMBER OF TAXABLE  | 166   | 118  | 2010     | 201  |         |         | 101        | 3800  | 3401   | +12     |            |     |      | 25-N(5047              | the Nextern    | 152 (0476)                 | 5 Fanations                      | Jox COAST (2700)  |
| States 10                | 3.47         | -01408      | 140   | # loten.in           | NAMES AND ADDRESS.   | 2780  | 200  |          | 362  |         | 10 I I  | 280        | 1000  | 276    | 279     | 1 10       |     | -    | 28.438                 | (12) est.      |                            | K Guerrano II                    | for being south   |
| 10.000-00                | 05-59038     | 10170871    | 1400722785  |                      | Includes a three independent   | 1150  |      | 250      |      |         | 10 I    | 10         | 8020  | 1001   | 125     | r. 125     |     |      | 0.00407                | 10110602       | 1.5 (1996)32               | 5 rearister                      |                   |
| 741-7-90                 |              | 10170-007   | 121 2002001   |                      | INCOMES & PERSONNAL &  | 1900  | 10   |          |      |         |         |            | -     | -      | 6.0     |            |     |      | -25.5550x              | 10114400       | AND PERMIT                 | 5.9.00% (44                      |                   |
| Select autom             |              | 1011000     | 121.2003024   |                      | INVERTIGATION OF   | 1500  |      | - 10     |      |         |         |            | -     | -      | 549     |            |     |      | 10.001281              | 10110304       | 122 2040034                | 5 Public spect                   |                   |
| The latence              |              | 101102471   | 104.07798   |                      | CONTRACTOR STATE   | 2000  |      | 100      |      |         |         | -          | 1000  | -      |         |            |     |      | 121000                 | 1011000        | 123 304004                 | 5 Public states                  | 1. AND            |
| To underland             |              | 191,70047   | 101120400   | 1 (Sec. 1)           | DOMESTIC: NOT THE OWNER.   | 2000  |      |          |      |         |         | 500.<br>Em | 1000  | - 22   | - 100   |            |     |      | 0.012                  | TEL NOTAL      | TAXABLE INC.               | 5 210                            |                   |
| control of               | 10.000       | 1011000     | Local and Local | A 1994               | Included a local distance of   | 100   |      |          |      |         |         |            | -     | - 200  | 100     |            |     |      | Ch. Malante            | 101110-000     | the summer                 | A Manufact                       | Public spec       |
| insent 1                 | 49.09415     | 101740408   | 114,077-0200  |                      | COMPANY OF CONCEPTION OF   | 0000  |      | 1000     |      |         |         |            | 1000  | - 100  | 11      |            |     |      | 12-12-12               | ID L MARKET    | 101401018                  | P. Wooley                        |                   |
| 2.00                     | 00.0007      | 21.224      | 1100077200  |                      | Index Providents   | 3200  |      | 400      |      |         |         |            | 1000  | - 10   | 1000    |            |     |      | 12-12127               | 101700204      | 18.160402                  | 1.0.0                            |                   |
| Bitter                   | -22.00422    | 1017400     | Dia "sense"   |                      | includes a friler, independent   | 4900  | 110  | 780      | 100  |         | 10 T    | 10         | 1000  | 100    | 500     | 2 202      |     |      | 13 (34)                | 10174009       | 144 100001                 | 2 Century                        |                   |
| Tot cannot be            |              | 1011107348  | 100.00011   |                      | INCOME A VALUE AND ADDRESS OF  | 3450  |      | 1810     |      |         |         | 10         | 1330  | 1161   | 579     | 1 11       |     | 27.0 | 13.850.00              | 0114150        | 158-472-015                | 8 Description                    | 1                 |



## So How Good Are The Biomass Predictions?

-31.663 150.678 383.82

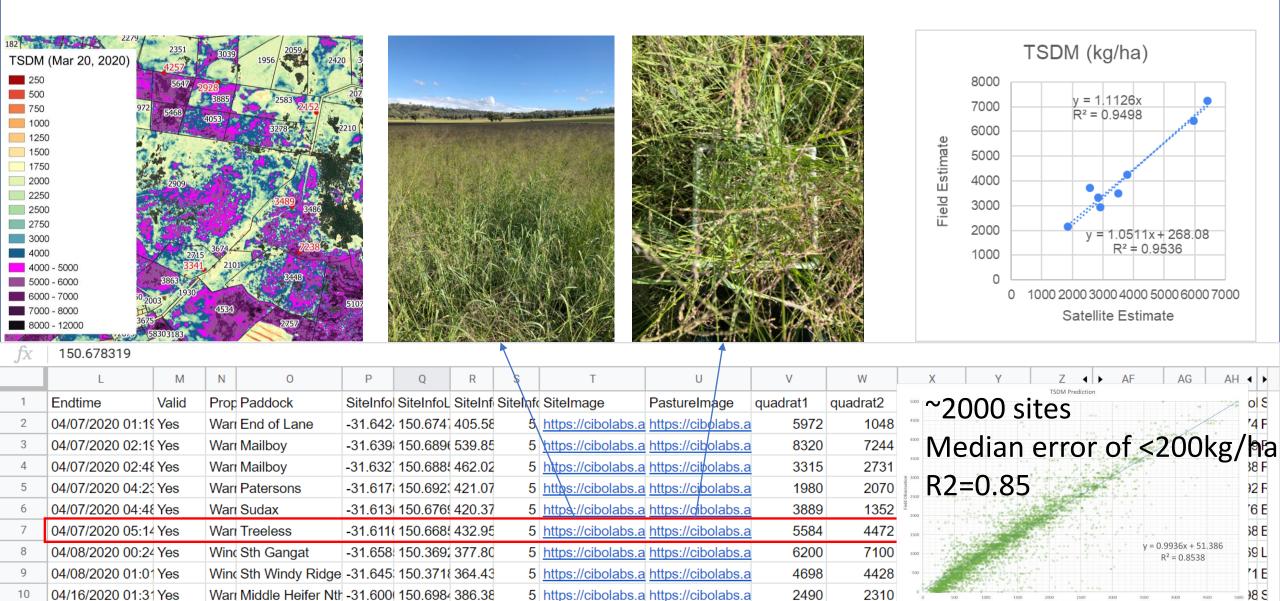
04/16/2020 05:37 Yes

11

Wari Ryegrass

Independent client validation PRIOR to Local calibration

3336 -31.66 150.678 5



5 https://cibolabs.a https://cibolabs.a

2892

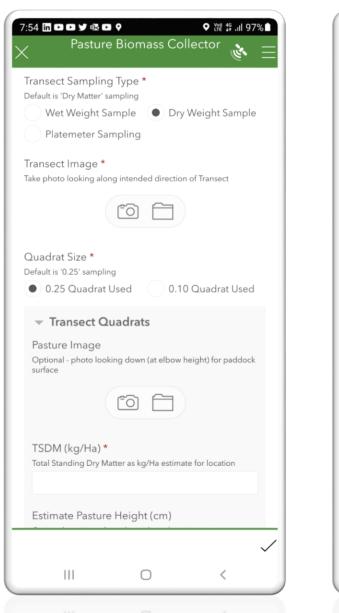
3912

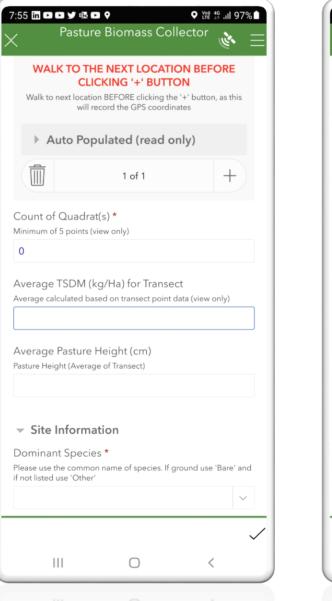
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## Publicly Available and Secure Mobile Pasture Apps





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|-----------------|------------------------------|---------|-------------|-------------|--------------|---------|
| Dom             | inant Spe                    | cies *  |             |             |              |         |
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| Unpa            | alatable 31                  | P Spec  | ies (%)     |             |              |         |
| Percen<br>site) | itage of Total               | DM that | is old, ran | k 3P biom   | ass (Averag  | ge of   |
| 0               | 1111                         | 1 1 1   | 1 1 1       | 1 1 1       |              | 100     |
|                 |                              |         |             |             |              |         |

- Available for free
- Data owned by the producer
- Cibo provide secure
  access to owners data
- Cibo licenced for internal uses and model development.

## "Intelligent" photo library being developed

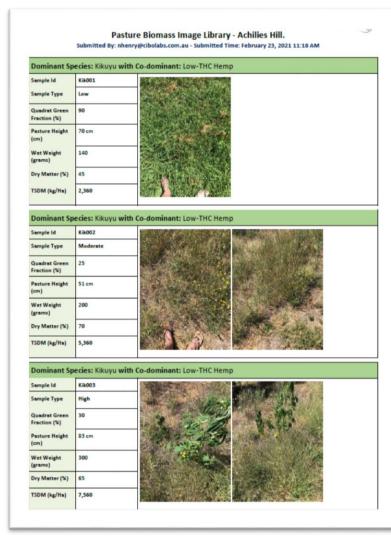
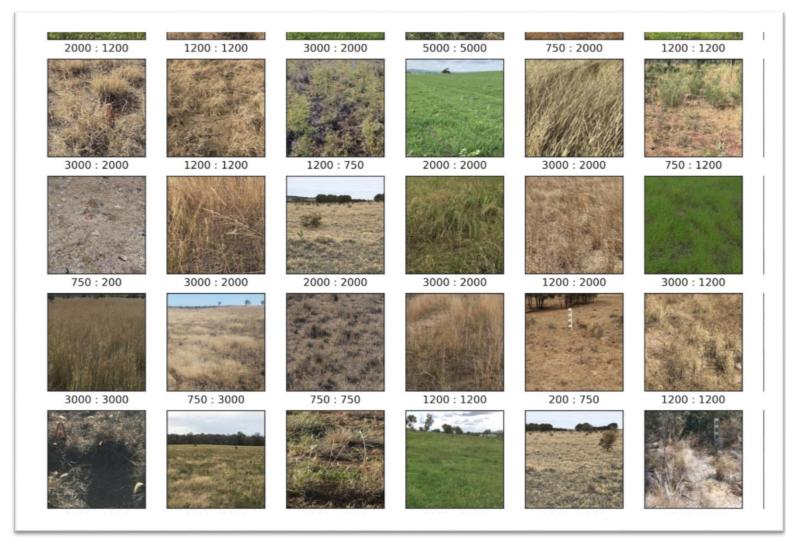


Photo reference in on device



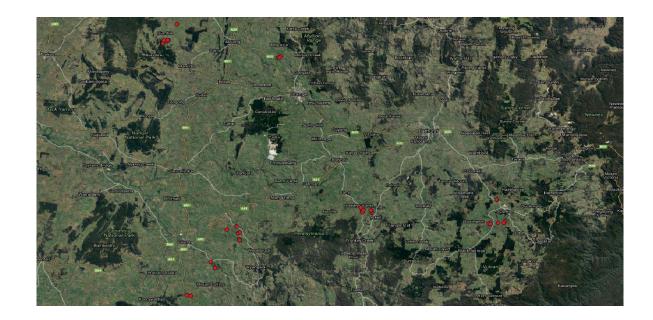
Computer Vision being developed to predict biomass directly from smart device

# Complete revision of southern model underway

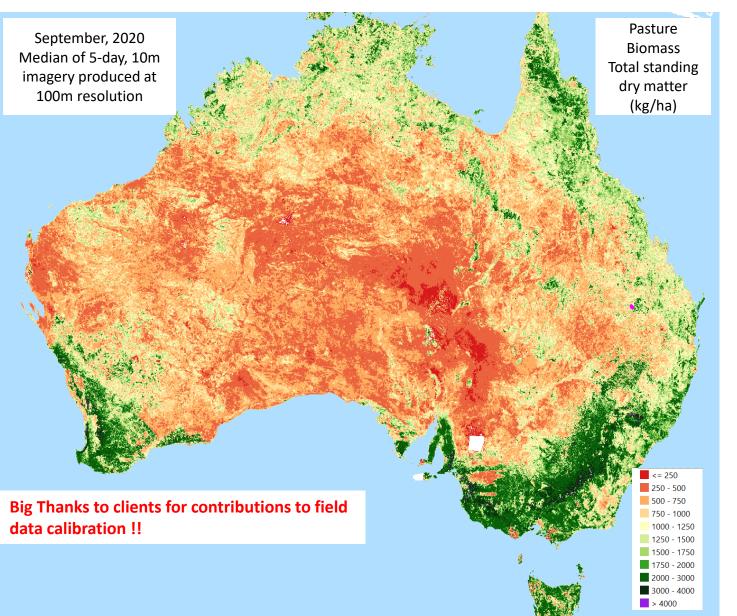




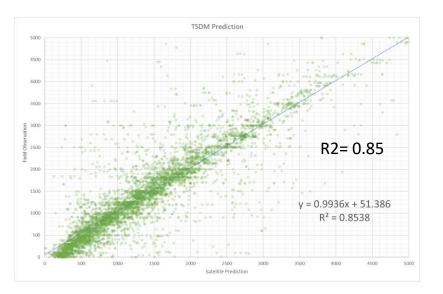
- Southern model currently under-predicting due to "drought data"
- ~1000 additional pasture site collected through collaboration 2018-20, including ~500 during cracker 2020 season
- Integrated northern and southern model planned for mid-2021



## Paddock to Nation Biomass Predictions every month



- ~2000 northern pasture sites
- Sentinel-2, 10 bands + woody density
- 50% of the data held back for cross validation
- Median error of 190kg/ha
- Notice woody cover effects minimised



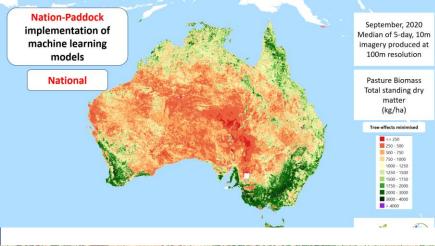
## Satellite Assisted Forage Budgeting

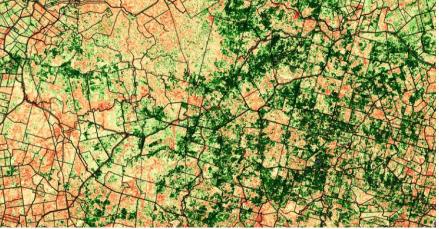
+

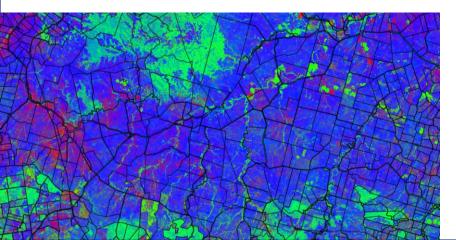
### Take control of your stocking rates



**MEAT & LIVESTOCK AUSTRALIA** 







## Take Home Messages

- We have demonstrated the ability to seamlessly scale from paddock to national levels. Commercial service likely to exceed 50 Mha per week of paddock level predictions.
- National monthly 1ha national biomass and fractional cover products coming in 2021 and has the ability to provide data services to other government platforms.
- On-demand access to RS products for every property in Australia is here through the MyFarmKey. Benchmarking Tree cover, ground cover, carbon potential and pasture biomass.
- MyFarmKey outcomes the limitations of the PIC register and offers immediate value to a producer.
- The old "research paradigms" of often no longer valid Cibo Labs uses a "living laboratory approach".
- There are no excuses for not using GPS-based mobile apps.
- Research organisations need to stop using publicly funded research to compete against and duplication industry capabilities that are rapidly developing as largely self-funded commercial services developed in partner with producers. Collaborate...DON"T duplicate.
- Ongoing and increasing collaborative projects focused on both innovation and adoption through B2B collaboration is where value will be generated.
- Still plenty of work to do:
  - Commencing work in pasture quality, land condition and automated land type prediction.
  - Integrated forage budgeting tools
- PGS Satellite Assisted Forage Budgeting program is ready to role out but needs to engage with more with southern providers (post-COVID)
- Expanding carbon and sustainability accreditation products rapidly developing.
- Access to standaised digital farm mapping is a huge barrier to adoption and system integration.
  We still need to get the SIMPLE THINGS RIGHT

## Thanks for your time

Phil Tickle M: 0437593037 E: <u>ptickle@cibolabs.com.au</u>

